

**What Changes When You Move to Management**

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1. You will need a broader perspective on the organization and your place in it, a change in outlook and perhaps in attitude.
2. You will see the distinction between *doing* (or being an “operative employee”) and *managing* others while *they* do.
3. Your success will become more dependent on the success of your employees, individually and as a group.
4. It always has a *human* element, that is, you will not get things done by yourself.
5. Your job is to make things *happen* as effectively and efficiently as possible.
6. Management is a highly *dynamic* process aimed at changing potential into desired outcomes.